

Tim Roberts speaks



SALES • COMMUNICATION • BUSINESS ORGANIZATION

Tim has a simple keynote rule: Keep it fun but leave them with something they can use. He does this by telling humorous real-life stories and providing proven how-to tools. He provides real and practical content that is tailored for your meeting and audience to your requests and specifications.

It's Not About You, It's About Them

Audience participants will discover how they can shine by turning the spotlight on the other person.

Anybody who runs a company is involved in sales and could benefit from Tim's wisdom.

– Paul DeCoursey, General Agent
Indianapolis Financial Group

Your Attitude is Showing!

Learn how to be sure the attitude you show is the attitude you want others to see.

We all see, hear and learn differently. For many of us, especially men, who overwork our left brains, Tim's right brain message fires new synapses.

– Rory O'Bryan
Harrison & Moberly, LLP

The Power of Original Thinking

Hear about ways to capture those flashes of wisdom and present them in a manner that earns respect, reliability and buy-in.

Instruction on the "soft" side is extremely valuable and seldom received. Good job.

– Thomas M. Fansler III, President
Smock Fansler Corporation

Don't Panic and Scream Go for the Sell

Think about your sales team's next call like a trip down a river with no guide or map. Does your team panic and scream or do they know how to work together for the sell?

Tim exposes a curious angle on an old problem, and provides a new and thought provoking answer. Entertaining and fast-paced, Tim is a 'must' on anyone's self-improvement list.

– Sherry Compton
WRTV Channel 6

Accessing the Story Behind the Story

Find out how to listen with care and curiosity for the details that tell the real story.

Tim's presentation was rated one of the best by CEOs in attendance.

– Bill McCrea, Chairman & CEO
CEO-Net, Intl. Inc.